

My Experience at Dr. Kalliwoda Research

By Cameron Majer

My 12-week internship, starting in March 2026 at Dr. Kalliwoda Research, was an incredible experience that taught me a lot, both professionally and personally. After quickly starting out with writing company profiles and creating industry reports, I was fully trusted to dive straight into real-world financial analysis.



Picture: Norbert, Cameron, Paul

What I Did:

- **Financial Modeling:** Built and worked with professional Discounted Cash Flow (DCF) models, Comparable Company Analysis (CCA), Sum-of-the-Parts (SOTP) analysis, and SWOT frameworks to evaluate companies.
- **Earnings Calls & Analysis:** Analyzed corporate financial reports and participated in analyst earnings calls to ask questions and update or estimate company guidance.
- **Buy-Side & Family Office Mandates:** Conducted target research for the firm's Single Family Office operations and buy-side mandates.
- **Conferences & Executive Interviews:** Attended capital market conferences and directly interviewed board members, CEOs, and CFOs about their business strategies.

My Takeaway:

While still early in my career, I was given real responsibility and always felt taken seriously by both Dr. Kalliwoda and the executives I interviewed. Working under tight deadlines taught me a lot about resilience and detail-oriented work.

I am incredibly thankful to Dr. Kalliwoda for his trust, mentorship, and guidance throughout these twelve weeks.

C. Majer

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