

EssilorLuxottica

Reference from EssilorLuxottica

EssilorLuxottica S.A. is a member of the Euro Stoxx 50, has a market capitalization of 140 billion euros, a turnover of 26.5 billion euros and a net profit of 3.1 billion euros. The company owns numerous subsidiaries and brands worldwide and is a leader in ophthalmic optics with almost 18,000 retail stores. It is also a major global manufacturer of eyewear frames. Ray-Ban, PRADA, Versace, Chanel, Ferrari and others are part of the extensive brand portfolio.

EssilorLuxottica also produces smart glasses in collaboration with Meta Platforms. These glasses, equipped with cameras and AI assistants, are considered potential smartphone alternatives. Moreover, the Groups has just launched in the US and Europe a new concept of glasses with a proprietary technology for hearing aid, named Nuance Audio.

We have been attending dedicated virtual roadshows organized by Dr. Kalliwoda for some years already, sometimes aside on-site Capital Market Conferences, with a particular focus on:

- **Germany**
- **Poland**
- **Spain/Portugal**

In addition, we have started conducting extensive online roadshows with Dr. Kalliwoda throughout Central-Eastern Europe, particularly in the following countries:

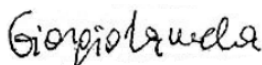
- **Austria, Czech Republic, Slovakia, Romania, Hungary, Bulgaria.**

The digital conferences and digital roadshows of DR. KALLIWODA RESEARCH GmbH were highly professional and technically very well organised. Dr. Kalliwoda has a unique professional European investor network, which he selects in such a way that it perfectly suits our needs. In our opinion, it is the only research house that has such a qualified network, particularly in Eastern Europe.

We wish Dr. Norbert Kalliwoda all the best for the future and look forward to continuing our trusted collaboration. We are pleased to recommend him.

Paris, March 11th 2025

Yours sincerely,



GIORGIO IANNELLA
Head of Investor Relations